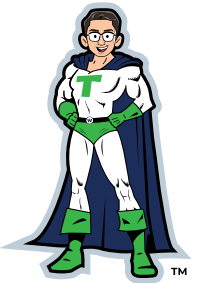


INTRODUCING: THE ADVENTURES OF TONERMAN

WEAVER ASSOCIATES, INC.



*TONERMAN SAVES THE DAY! AGAIN!*



**WEAVER**  
ASSOCIATES, INC.  
*We put INK on paper!*

**SUMMER  
2023**



# DEDICATED TO EXCEEDING YOUR EXPECTATIONS

SINCE 1999



## Inside

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**NEW!** WE'RE SO EXCITED ABOUT OUR  
BEAUTIFUL NEW DIGITAL PRINTING PRESS!  
(See page 13 for details about all of our printing services.)



## FROM OUR PRESIDENT

I started out selling office products in 1982. Over time, I began to realize that the Fortune 100 company I worked for didn't seem to care about the customers anymore; they only cared about their profitability.

That's when I decided to open Weaver Associate, Inc.. It was 1999, and we started out selling toner cartridges and copy paper to just one customer, Lancaster General

Hospital. In the years since that ambitious beginning, Weaver Associates was honored to help *more than 1,000 customers!*

For the last twenty-four years, we have continued to grow and evolve our business based on what our customers need. Our goal has always been and will continue to be to serve *each* customer like they are our *only* customer. Doing this will ensure the best

experience for customer satisfaction.

Our trademark is our desire to provide quality products and exceed expectations. Today and in the future, we will work hard to service companies of all sizes—especially small business. Small business is the backbone of America, and we love helping companies succeed by supporting them with exceptional products and service.

***'WEAVE' GOT YOUR BACK!***

Ron Weaver  
President



Proud Supporter  
**Lancaster Chamber**  
People | Business | Community

# EPSON®



## WorkForce Enterprise AM Series

- ➔ Designed to reduce maintenance & minimize waste
- ➔ Lowest power consumption of all office products
- ➔ High production
- ➔ Fastest first copy speed on the market—under 3 seconds!



The WorkForce Enterprise AM Series features three multifunction color printer models designed to offer reliability, fast printing, intuitive operation and impressive image quality—all in a compact, space-saving design. Boasting the lowest power consumption in each of their classes<sup>1-3</sup>, the WorkForce Enterprise AM-C4000, WorkForce Enterprise AM-C5000 and WorkForce Enterprise AM-C6000 are engineered for efficiency, helping you maximize your productivity, so you can take on virtually any task with confidence.

### WorkForce Enterprise AM-C4000



6,000 – 60,000 pages  
Recommended Monthly Print Volume



### WorkForce Enterprise AM-C5000



8,000 – 60,000 pages  
Recommended Monthly Print Volume



### WorkForce Enterprise AM-C6000



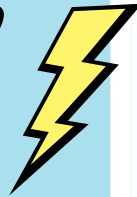
10,000 – 60,000 pages  
Recommended Monthly Print Volume



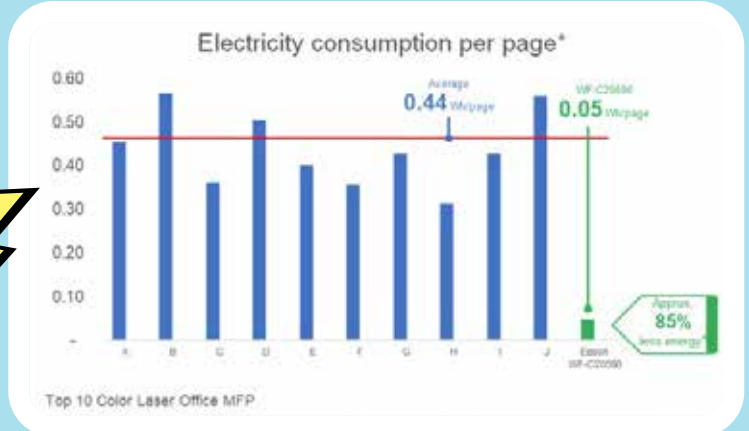
# WHY EPSON?

**EPSON WILL BE THE LOWEST MAINTENANCE MACHINE YOU EVER USE!** With NO drums, fuser units, transfer belts or maintenance kits needs, it seldom breaks down compared to traditional laser devices.

## LOW POWER USAGE!

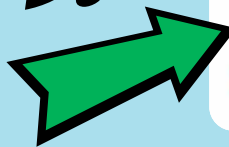


Epson devices operate on a standard 110v/15 amp office outlet.

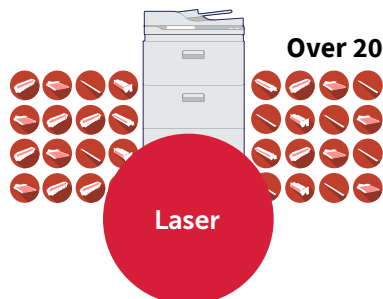
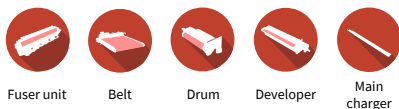
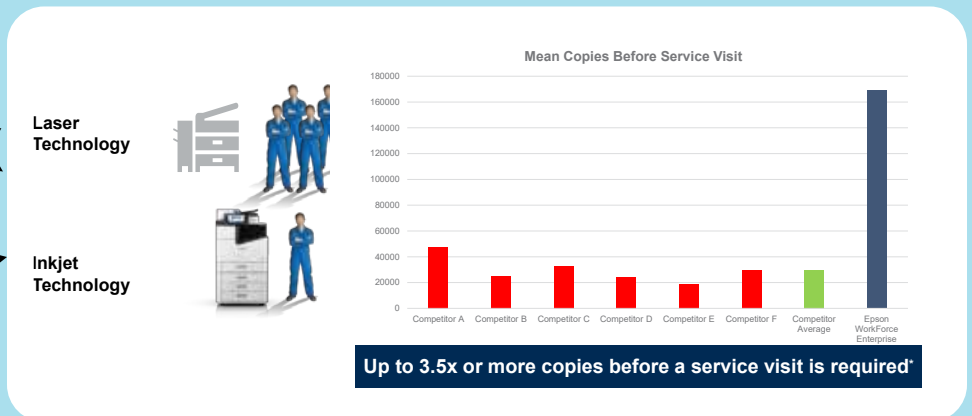


## FEWER PARTS!

WorkForce Enterprise inkjet devices use up to 50% fewer consumables and maintenance parts vs. select competitive laser devices.



## 4x FEWER SERVICE VISITS!



## LOW INTERVENTION, MINIMAL WASTE!



Epson Business Inkjet

Epson WorkForce Enterprise devices require significantly fewer interventions and replacement parts.

**DID YOU KNOW?** When you purchase your ink from us, you'll NEVER have to pay a service fee for our device maintenance! See page 9 for details.



## SHAPING THE FUTURE WITH HEAT-FREE PRECISION CORE TECHNOLOGY!



### WorkForce Enterprise WF-C21000 Color Multifunction Printer

- Color & monochrome printing
- Print speeds up to 100 ppm (Color / Mono)
- Optional Finishing Capabilities: Stapling, Stacking, Hole Punch and Booklet Making

Model: C11CH88201



*THE ULTRA HIGH-SPEED COLOR MFP WITH  
REVOLUTIONARY HEAT-FREE TECHNOLOGY!*



### WorkForce Enterprise WF-C20750 Color Multifunction Printer

- Color & monochrome printing
- Print speeds up to 75 ppm (Color / Mono)
- Optional Finishing Capabilities: Stapling, Stacking, Hole Punch and Booklet Making

Model: C11CH87201



*HIGH SPEED FOR POWERFUL BUSINESS PRODUCTIVITY*



### WorkForce Enterprise WF-C20600 Color Multifunction Printer

- Color & monochrome printing
- Print speeds up to 60 ppm (Color / Mono)
- Optional Finishing Capabilities: Stapling, Stacking, Hole Punch and Booklet Making

Model: C11CH86201



*ENERGY EFFICIENT!  
LOWEST POWER  
CONSUMPTION IN ITS CLASS*



### WorkForce Enterprise WF-M21000 Monochrome Multifunction Printer

- Monochrome printing
- Print speeds up to 100 ppm (Mono)
- Optional Finishing Capabilities: Stapling, Stacking, Hole Punch and Booklet Making

Model: C11CJ87201



*FULL SUITE OF ADVANCED SECURITY  
FEATURES YOU CAN COUNT ON*

# EXCEED YOUR VISION

## LOWEST COST DESKTOP WORKGROUP PRINTERS



### WF-C579R Workgroup Multifunction Color Printer with Replaceable Ink Pack System



***SIMPLY THE BEST MULTIFUNCTION PRINTER IN THE INDUSTRY!***

- 4-in-1 with Wireless, Ethernet & PCL/PS3 support
- Print/Copy/Scan/Fax
- Powered by PrecisionCore inkjet technology
- Easy on your budget — low color printing costs
- Replaceable Ink Pack System
- Up to 50,000 ISO pages black/20,000 ISO color

Model: C11CG77201BU Support



### WorkForce Pro WF-C529R Workgroup Color Printer with Replaceable Ink Pack System

- Wireless, Ethernet & PCL/PS3 support
- Powered by PrecisionCore inkjet technology
- Easy on your budget — low color printing costs
- Replaceable Ink Pack System
- Up to 50,000 ISO pages black / 20,000 ISO color

Model: C11CG79201BU



***LOW-COST COLOR  
MULTIFUNCTION PRINTING  
FOR BUSY WORKGROUPS***

### WorkForce Pro WF-C878R Multifunction Color Printer



- Perfect half-size prints up to 13" x 19"
- Lowest total printing costs in its class — the perfect MFP for cost-conscious workgroups
- Fast output — prints at speeds of 25/24 ISO ppm (black/color); plus fast first page out
- Conserve energy — lowest power consumption in its class
- Low intervention, less hassle — Replaceable Ink Pack System lets you print up to 86,000 ISO pages (black) and up to 50,000 ISO pages (color)
- Powered by PrecisionCore Heat-Free Technology — the next generation of inkjet printing technology

Model: C11CH60201 Support



# Lexmark™

Reliability. Security. Productivity.

## PRINTERS & MFPS FOR SMALL & LARGE WORKGROUPS



### MS823 Monochrome LaserPrinter

Recommended Monthly Page Volume:  
2000 - 15000 pages

**DESIGNED FOR THE HEAVY PRINT ENVIRONMENT!**

- Robust Large Workgroup Printer
- 65 pages per minute
- Duplex and Simplex available



### MS521 Monochrome LaserPrinter

Recommended Monthly Page Volume:  
2000 - 15000 pages

- Small Workgroup Printer
- Duplex (2-sided) Printing: Integrated Duplex
- Print Speed: Up to 46 ppm



### MX521 Monochrome Laser/MFP Printer

Recommended Monthly Page Volume:  
2000 - 15000 pages

- Small Workgroup Multi-Function Device
- Duplex (2-sided) Printing: Integrated Duplex
- Print, Copy, Scan & Fax
- Print Speed: Up to 46 ppm

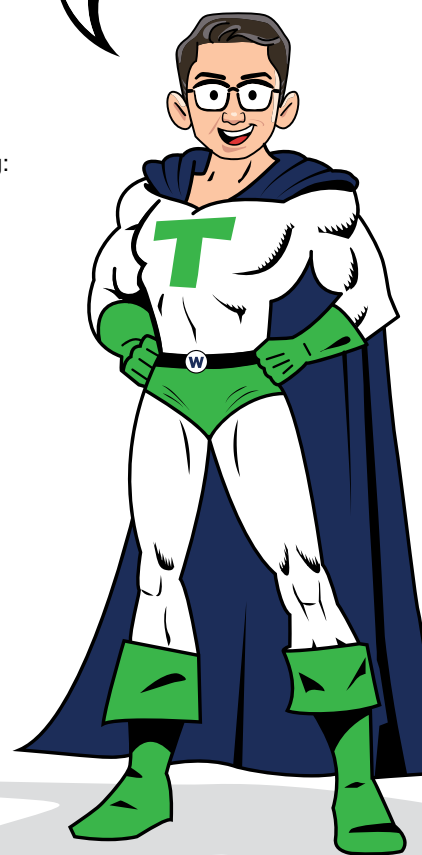
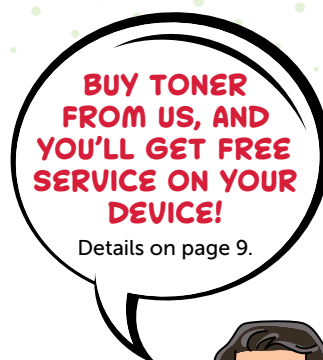


### CX820 Color Laser/MFP Printer

Recommended Monthly Page Volume:  
2500 - 25000 pages

**DESIGNED FOR THE HEAVY COLOR PRINT ENVIRONMENT!**

- Color Laser
- Duplex (2-sided) Printing: Integrated Duplex
- Quickest letter/A4 format color laser MFP in its class
- Print Speed: Up to 52 ppm





# GENUINE AND COMPATIBLE! **INK & TONER**

(WIDE FORMAT INKS TOO!)

## **FREE SERVICE INCLUDED!**



xerox



brother At your side.

 KYOCERA

**EPSON®**



Lexmark

**AND MORE!**

### **MANAGED PRINT SERVICE**

Don't want to worry  
about ink and toner?  
Let us handle everything!

- Auto Toner Replenishment
- All Parts & On-Site Service
- Proactive Monitoring

### **Our Compatible Toner Guarantee**

Our compatible toners are not drill & fill. All are made from virgin cartridges built like new. If anything happens to your device because of our toner, we will pay for the repair of the machine and reimburse you for the product.

### **FREE DEVICE SERVICE**

When you buy toners from us, you never pay a service fee! You just pay for the parts needed. We have been supporting the community since 1999, and we pride ourselves on our ability to service our customers.

# CUSTOM SUNGLASSES



## CHOOSE



STANDARD - RUBBERIZED  
- TWO TONE - FOLDING

## PICK

PICK THE COLOR OR  
TWO COLOR COMBO



PICK LENS STYLE:



## PERSONALIZE



CHOOSE  
DECORATING METHOD  
SILK-SCREEN, 1 SIDE, 2 SIDES  
OR FRONT LENS PRINT

## ***WE CAN CUSTOMIZE ALL THESE UNIQUE PROMOTIONAL PRODUCTS:***

Apparel	Calendars	Drawstrings & Backpacks	Home & Auto	Personal Care	Table Covers
Awards	Ceramic Mugs	Drinkware	Magnets & Stickers	Plush & Novelties	Tools, Lights & Key Tags
Bags, Duffels, & Accessories	Coolers	Floor Mats	Mints, Candy & Gum	Portfolios & Notebooks	Umbrellas
Balloons	Desk & Office Accessories	Hats & Headwear	Patches	Sunglasses & Eyewear	USB Drives
Blankets		Tech Accessories	Pens & Markers		...and more!

# **WE ALSO SUPPLY...**



## **COPIERS, LASER PRINTERS / MFPS**

- Lexmark
- Epson
- Xerox
- Brother
- Kyocera
- HP



## **WIDE FORMAT PRINTERS**

- Epson Wide Format Printers
- Wide Format Paper too!



## **BAR CODE MACHINES, LABELS & RIBBONS**

- Toshiba
- Zebra
- Printronics



## **PAPER**

- Copier
- Ink Jet
- Specialty
- Wide Format Paper
- Engineering Rolls



## **GBC FINISHING & SUPPLIES**

- GBC
- Coil, Comb & Wire Binding Machines
- Spiral Coil, Plastic Combs, Twin Loop
- Wire, Velo Bind Strips
- Paper Shredders



## **LAMINATION & FILM**

- Roll and Pouch Laminators
- Service & Repair

**WE OFFER LAMINATION SERVICES!**  
(See page 11)



## **MAILING SOLUTIONS**

- Folder Inserters



## **LENOVO COMPUTER EQUIPMENT**

- Laptops, Desktops, Tablets, and Docking Stations
- Servers
- Monitors and Displays



## **OFFICE FURNITURE**

- Desks & Chairs
- Sit To Stand Desks & Risers
- File Cabinets
- Work Stations & Systems
- Fire Proof Safes

# LASER CHECKS

## Laser Voucher Checks

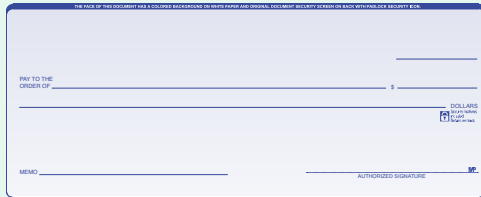
Computer checks for Quickbooks®, Peachtree® and hundreds of other software titles.

- 100% compatible guarantee with your software program
- Digitally imprinted for increased accuracy and quality

**(ENVELOPES AND DEPOSIT SLIPS TOO!)**

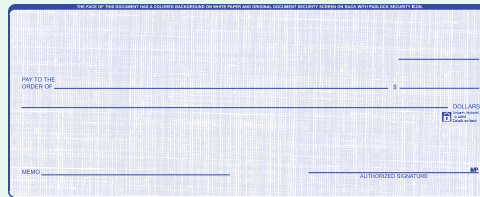
### CLASSIC

with screened vouchers only



### LINEN

with VOID feature and screened vouchers only



### STONE

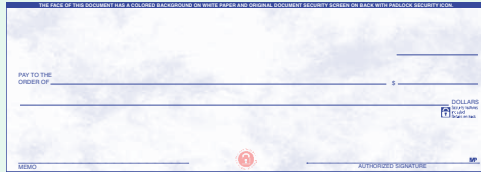
panto prints screen of black remaining prints in color, with white vouchers only



### MARBLE-SKY

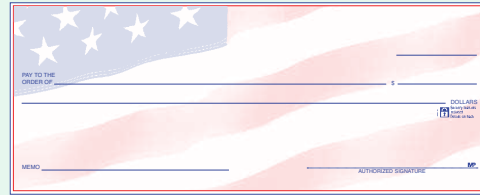
with MICR white band & white vouchers only

\* All Marble-Sky pantographs have a thermochromatic heat sensitive image.



### AMERICAN FLAG

prints in red and blue with white vouchers only

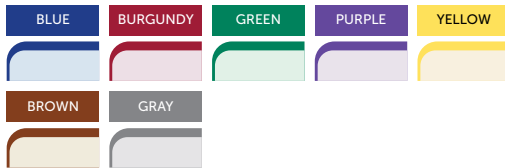


### LASER CHECK PRICING

250	\$69.75
500	\$85.00
1,000	\$117.00
2,500	\$238.00

## Available Laser Check Pantographs and Colors

### CLASSIC



### MARBLE SKY



### LINEN



\* Void feature available in this Pantograph only

### STONE

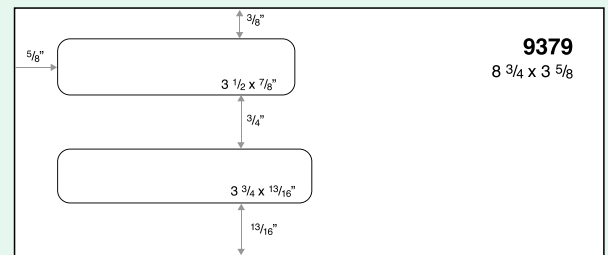


### FLAG



## CHECK ENVELOPES

Use with Quickbooks/Quicken/Peachtree/LV1 and LC3



9379

8 3/4 x 3 5/8

### REGULAR ENVELOPES

250	\$30.50
500	\$48.75
1,000	\$75.75
2,500	\$155.00

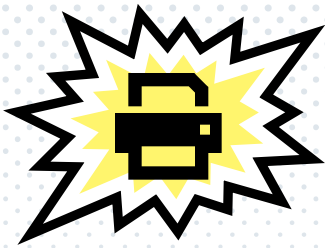
### SELF-SEAL ENVELOPES

250	\$52.00
500	\$73.75
1,000	\$97.50
2,500	\$238.25



# CUSTOM PRINTING

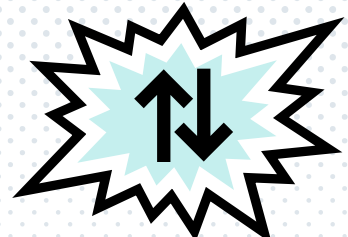
THE  
No.1  
WAY  
WE CAN  
SAVE YOU  
MONEY!



STATE-OF-THE-ART  
DIGITAL PRESSES!



AMAZING QUALITY AND  
OUTSTANDING RESULTS



GREAT FOR LOW OR  
HIGH QUANTITY RUNS

LETTERHEAD,  
ENVELOPES, &  
BUSINESS CARDS  
  
FULL COLOR  
BROCHURES  
  
POST CARDS &  
FLYERS  
  
RACK CARDS &  
DOOR HANGERS  
  
... AND MORE!

BOOKS & WORKBOOKS  
  
PERFECTBOUND  
  
SADDLESTITCH  
  
COMB, COIL,  
& WIRE BOUND

WIDE  
FORMAT  
  
SIGNS &  
BANNERS  
  
POSTERS

**YES! WE DO...**

MAILING &  
FULFILLMENT  
  
LAMINATION

CARBONLESS  
FORMS  
  
VARIABLE DATA

# 'WEAVE' GOT YOUR BACK!



**RON WEAVER**  
PRESIDENT



**HEATHER HARRIS**  
VICE PRESIDENT

## CUSTOMER SERVICE



**SARA**



**KEVIN**



**NUSAYBAH**

## SALES TEAM



**JEFF**



**JOHN**



**MIKE**

## PRINT SHOP



**LEXUS**



**NADINE**



**WAYNE**

## SERVICE TEAM



**STEWART**



**GEORGE**



**BRIELLE**



**CALEB**



**JONAH**



**JEFF**



**JAMIE & LISAY**

## DELIVERY TEAM





# EXCEEDING YOUR EXPECTATIONS

**W**e are a unique company that helps companies put ink on paper. We provide all the products needed to print in-house or we will print the product for you. We work with quality vendors to supply our customers the best office services in the industry. Our extensive list of services is a result of adapting to meet the needs and requests of our customers.

Since 1999, we believe small business is the backbone of our industry. No matter the size of your company, we know we can exceed your expectations!

**24**

Years as a family-owned business focused on customer service and building community

**200**

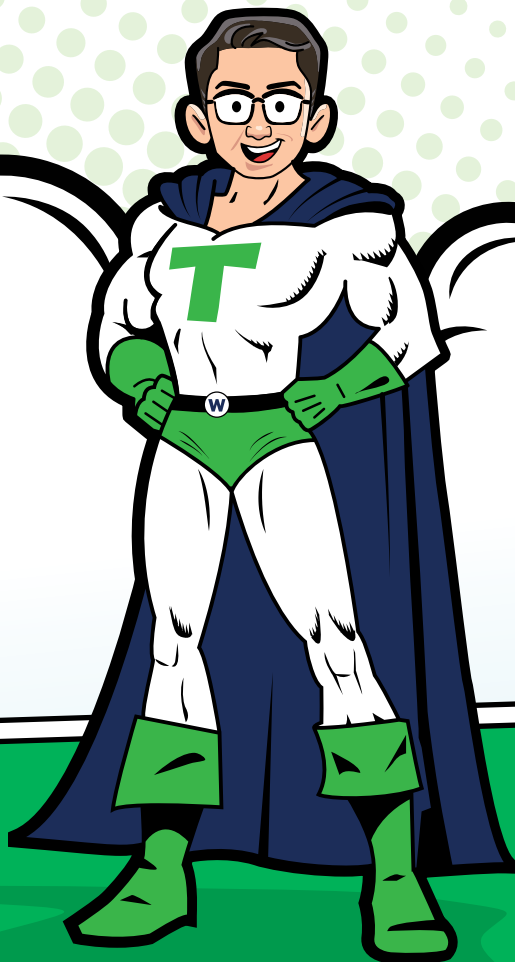
Combined years of experience in management, technology supplies, printing, sales, finance, and distribution

**75**

Business partners with combined sales of \$1.8 billion, allowing for the ability to compete at every level



**SIGN UP TO GET  
YOUR FREE GIFT**



**W** **WEAVER**  
ASSOCIATES INC  
*We put **INK** on paper!*

***T* O BE CONTINUED...**



131 Elmwood Road  
Lancaster, PA 17602



Monday – Friday  
8 AM – 5 PM



Phone 717-394-5009  
Fax 717-560-9742

**WEAVERASSOCIATESINC.COM**